

MANUFACTURING AND DISTRIBUTION

▶ Spend more time creating and leave the inventory and profitability analysis to us.

Closely held manufacturers and distributors are the foundation of the American economy. Anders guides manufacturing and distribution clients through challenges from technological investment to regulatory audits. We'll help you develop long-term strategies to improve efficiencies, reduce costs and enhance profit margins. We'll also make sure that you're prepared to take advantage of tax incentives and for merger, acquisition and expansion opportunities.

WHAT WE CAN DO FOR YOU

We take a proactive, hands-on approach, taking the time to get to know you, your business and your specific needs and goals — because no two businesses face exactly the same challenges. Whether you need a specific tax minimization strategy, audit and advisory help, guidance on capital purchases, or other financial advice, we're always here.

In addition to our traditional tax, audit and advisory services, our team works with manufacturing and distribution companies on value-added services to move their businesses forward.

- Like-Kind Exchanges
- State Tax Analysis and Resolution
- Budgeting and Cash Flow Forecasting
- Employee Benefit Plan Audits
- Financial Forecasts and Projections
- Inventory Cost Analysis
- Operational and Financial Controls Analysis and Assessment
- Production and Inventory Control Management
- Repair Regulations
- Royalty Audit Verification
- CFO Services
- Cloud Accounting
- Cloud Infrastructure
- Cybersecurity
- Data Analytics
- Managed Services
- Technology Consulting
- Fraud and Forensics
- Litigation and Dispute
- Valuation

WHO WE WORK WITH

Anders works with a range of leaders and professionals in the manufacturing and distribution industry, including:

- Agriculture
- Aerospace
- Defense
- Fabrication
- Food & Beverage
- Heavy Equipment
- Metals
- Technology

TALK WITH AN ADVISOR TODAY.

Julie K. Hiblovic, CPA
314-655-0169 | jhiblovic@anderscpa.com

MEMBERSHIPS

We are proud to be members of the following manufacturing and distribution-related organizations:

- Association for Corporate Growth (ACG)
- Associated Industries of Missouri (AIM)
- National Tooling and Machining Association (NTMA)
- St. Louis University Institute for Private Business (IPB)

EXPERTISE IN ACTION

We've been working with business owners and companies in manufacturing and distribution for nearly five decades. Here are a couple of their stories.

SAVED MANUFACTURER OVER \$350,000 THROUGH R&D STUDY

Our manufacturing client had utilized the Research & Experimentation (R&D) tax credit in the past, but our team questioned if they were getting the maximum benefit from their current method of capturing research wages and related costs. By completing a full R&D study, we identified additional wages and supplies that could be included to bolster the client's R&D credit opportunities for each year of the study. By amending the prior three years of tax returns, our team discovered over \$350,000 in additional savings.

PROCURED OVER \$3 MILLION IN ECONOMIC INCENTIVES FOR FACILITY EXPANSION

A St. Peter's based manufacturer had a facility expansion that called for the creation of 125 additional jobs, new equipment needs and an ongoing training initiative. We negotiated with the Missouri Department of Economic Development to procure nearly \$2,600,000 in benefits from the Missouri Works program, \$680,000 in property tax abatement and \$100,000 in training grants.



Over the past five decades, we've guided our clients in manufacturing and distribution through labor shifts, technological investments, regulatory audits and globalization. You can trust Anders to help you prepare for what's next in these ever-changing industries.

LEARN MORE ABOUT OUR SERVICES.