

# SPORTS, ARTS AND ENTERTAINMENT



Make smart financial decisions and excel in your field.

To manage your business correctly, you need a firm that understands what you do, and all that comes with it. In addition to taxes, wealth planning, royalties and business management, Anders can be your single source for the once (or few)-in-a-lifetime events such as contract analysis and endorsement negotiations. You can rest assured your personal and professional affairs are being managed by an experienced team like Anders.

## WHO WE WORK WITH

Anders works with a range of leaders and professionals in the sports, arts and entertainment industry, including:

- Artists and Fine Art Galleries
- Authors
- Current and Past MLB, NHL and NFL Players and Teams
- Charitable Foundation/Sports and Art Projects
- Former Chief Engraver of the U.S. Mint Auction Houses
- Sports Executives
- Minor League Football Teams
- MLB and NFL Hall of Famers
- Musicians
- Performing Arts Venues
- Professional and College Coaches
- Screenwriters
- Television and Radio Personalities

## WHAT WE CAN DO FOR YOU

We can complement the services you have with existing agents, bankers, financial managers and attorneys to ensure your interests are always fully represented. Our experienced advisors are here to navigate the challenges of fiscal responsibility, philanthropic endeavors and everything else that comes with life in the public eye.

**In addition to our traditional tax, audit and advisory services, our advisors offer guidance with:**

- Art and Auction Advisory
- Asset Management and Investment Monitoring
- Business Consulting Management
- Business Management Services
- Business Opportunity Reviews
- Business Transition Planning
- Career Management
- Cash Flow and Retirement Planning
- Contract Analysis and Evaluation
- Estate Valuation and Auction Representation
- Financial Planning
- Insurance Analysis and Risk Management
- Licensing and Ancillary Rights Management
- Life Management
- Marketing, Endorsements and Appearance Services
- Philanthropic Planning and Execution
- Royalties Management and Audit

**TALK WITH AN ADVISOR TODAY.**

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## EXPERTISE IN ACTION

We've been working with athletes, artists, entertainers and executives for nearly five decades. Here are a couple of their stories.

### FOUND TAX BENEFITS OF MEMORABILIA DONATION FOR MLB PLAYER

Prepared a Valuation for a current MLB Player who was donating a piece of equipment he used in a record breaking game to the Hall of Fame. The player and his agent retained our services to allow the player to take advantage of the tax benefits of this donation.

### MANAGED SALE OF MLB TEAM AND ITS ASSETS

During the sale and move of a Major League Baseball team to a new stadium, we managed the creation of over 30 licensed products, a national auction and a massive live event that generated \$6.5 million in revenue.

### WEIGHED ALL FACTORS INVOLVED WITH CONTRACT OFFERS

Our client, a Major League Baseball player, had several multi-million dollar contracts on the table. We helped him compare offers based on the tax implications of each state where he wanted to play.

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All eyes are on you. After all, sports, arts and entertainment are big business today. To maintain balance in your personal and professional life, you need an advisor that fully understands what you do and everything that comes along with it.

