



STATE AND LOCAL TAX SERVICES (SALT)

CRAFTING SUSTAINABLE STATE AND LOCAL TAX STRATEGIES

It is not uncommon for businesses to overpay or underpay tax bills because the volume of taxes imposed at the state and local level can be overwhelming. And when the tax bills involved multiple states, the likelihood of error is even greater. Compound that with states and local governments on tight budgets more aggressively enforcing meticulous state and local tax strategies, and businesses can find themselves in need of state and local tax advice.

MINIMIZING TAX BURDENS

Staying on top of the complexities of these taxes requires both constant attention and significant resources. At Anders, our State and Local Tax (SALT) team provides a wide range of multistate tax services to assist companies through the state and local tax maze. We stay ahead of tax compliance, tax planning adjustments, and specific state and local tax requirements to help our clients plan for opportunities that could be easily missed. We track trends, public policies, regulations and other aspects of taxation around the country and provide advice to minimize tax burdens.

To help you navigate the changes and confusion in state and local laws and regulations, we offer:

- Nexus Reviews on State Income and Sales Tax
- Mock Audits to look for areas of exposure
- Reverse Audits to look for refunds
- Audit Representation
- Transactional Consulting on large purchases to minimize tax liability, determine which state should take title
- Sales/Use/Property Tax Compliance
- Tax Return Preparation
- Property Tax Reductions
- State Sales Tax Exemptions for Not-for-Profits
- Amended Sales Tax Returns
- Tax Notice Consulting
- Mergers & Acquisitions
- Project Exemption Consulting on Construction Contracts

INDUSTRY-SPECIFIC SALT EXPERTISE

Anders drills down to understand the industry-specific taxes that apply at the state and local levels. Working with our specific industry groups we ensure our clients in manufacturing and distribution, real estate, construction, healthcare, and other industries understand the tax and compliance issues specific to that individual business. We look at operations, metrics, credits, incentives and the impact of particular state and local taxes and work for you on tax reporting efficiencies to save you money.

State and local taxes have the potential to substantially affect a business's cash flow and risk profile. Our professionals couple technical expertise with industry-specific knowledge to craft a state and local tax strategy that is sustainable throughout the tax lifecycle of businesses of any size, in any industry.

We also offer:

- Training on Sales/Use Accounting and Procedures
- Speaker Bureau on SALT Topics
- Development and implementation of internal controls, policies and procedures.

Changes in laws are occurring at an unprecedented pace. We can help you be proactive instead of reactive.

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Partnering with an experienced professional services firm to make informed business decisions is important. We understand the SALT compliance and regulations and offer valuable insights on issues that impact the growth and visibility of your organization.

To learn more about our services or arrange meeting with our team, please contact:

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